

MULTIPLE ROLES OF HYDROPOWER





POSSIBILITIES AND OPPORTUNITIES

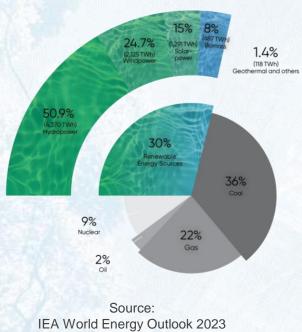




Hydropower generation

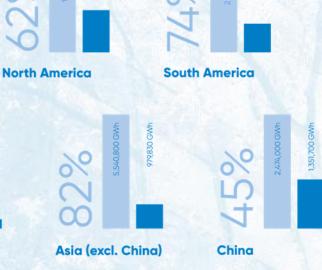
Europe





Power generation from hydropower (GWh/year)

Africa



Technically feasible hydropower potential (GWh/year)

Source: Hydropower & Dams World Atlas 2023





SCENARIO 2050





WORLD MARKET
LEADER for hydraulic
power generation

YOUR

leading in SERVICE & REHABILITATION

>185 YEARS of turbine experience

GLOBAL

>135 YEARS

electrical equipment experience

Complete range up to more than **800 MW**

>33,200 turbines (>489,000 MW) installed

PARTNER

>20% of all turbines in operation worldwide

>25 GW total installed capacity of Compact Hydro units

FROM THE HISTORIC PIONEERS OF TECHNOLOGY TO A MODERN MARKET LEADER



THE PIONEERS CREATED THE FOUNDATION

OUR PIONEERS (ALPHABETICAL ORDER):

AFI ANDRITZ Andritz VA TECH HYDRO Ateliers des Charmilles

Ateliers de Constructions Mécaniques de Vevey (ACMV) Baldwin-Lima-Hamilton

Bell Bouvier Boving C.E.G.B. Dominion Engineering ELIN English Electric

Escher Wyss Finnshyttan GE Hydro GE Hydro Inepar General Electric

Hammerfest Strom Hemi Controls HMI Construction Hydro Vevey

I.P.Morris KAMEWA KMW Kvaerner Møller NOHAB Pelton Water Wheel

Pichlerwerke Precision Machines Ritz Pumpenfabrik SAT Sulzer Hydro

Tampella VA TECH HYDRO VOEST Voest MCE Waplans

2023 Inauguration of new test rig (world record)

2022 Hybrid energy solution (Gandhi Sagar, India)

2021 Co-located energy plant (Kidston, Australia; PSP, Solar, Wind)

2016 First commercial tidal current array unit (Meygen, Scotland)

2012 World largest Hydromatrix plant (Ashta, Albania)

2011 World largest Bulb turbine (Jirau and St. Antonio, Brazil)

2008 World largest tidal power plant (Sihwa, South Korea)

2008 770 MW Francis turbine (Simon Bolivar, Venezuela)

2002 First var speed motor-generator outside Japan (Goldisthal, Germany)

1991 World largest manifold (Tarbela, Pakistan; World Record)

1896 First large commercial hydropower plant

1892 Foundation of Pichlerwerke, Austria

1839 First turbine supplied

1805 Foundation of Escher Wyss & Cie, Switzerland

GLOBAL PRESENCE

CLOSE TO OUR LOCAL CUSTOMER

EUROPE

NORTH AMERICA

Canada: Boucherville, <u>Chambly</u>, <u>Paris</u>, Peterborough, Point-Claire, Vancouver

Mexico: Morelia

USA: Charlotte, Spokane

Austria: Graz, Linz, Vienna, Weiz

Czech Republic: Prague,

Budweis

Finland: <u>Tampere</u> Georgia: Tbilisi

Germany: Berlin, Ravensburg

Hungary: Tiszakécske

Italy: Schio

Norway: Jevnaker Portugal: Porto Scotland: Glasgow Slovakia: Levice Spain: Madrid Sweden: Nälden Switzerland: Kriens,

Vevey

Türkiye: <u>Izmir</u>
Ukraine: Kiev

ASIA

Bhutan: Chhukha China: Beijing, Chengdu, Foshan India: Bhopal, Faridabad, Jammu, New Delhi Indonesia: Jakarta

Japan: Tokyo Kazakhstan: Almaty Lao PDR: Vientiane Malaysia: Kuala Lumpur Nepal: Kathmandu

Nepal: Kathmandu Philippines: Manila South Korea: Seoul Tajikistan: Dushanbe

Vietnam: Hanoi

CENTRAL & SOUTH AMERICA

Brazil: <u>Araraquara</u>, Sao Paulo **Chile**: Santiago de Chile, <u>Colina</u>

Colombia: Bogota
Peru: Lima

Venezuela: Caracas

5.700* EMPLOYEES

(without apprentices)

AFRICA

Democratic Republic of the Congo: Kinshasa



Australia: Sydney

New Zealand: Christchurch

* by end of 2023 xxx Locations with manufacturing capabilities

FACTS AND FIGURES





Figures **2023**

Order intake 2,020.9 MEUR

Order backlog 3,398.8 MEUR

Revenue **1,521.7 MEUR**

EBITA **88.1 MEUR**



ISO 9001:2015

Quality Management

ISO 14001:2015
Environmental Management

ISO 45001:2018
Occupational H&S Management

ISO 19600:2014 Compliance Management

ISO 27001:2013
Information Security Management

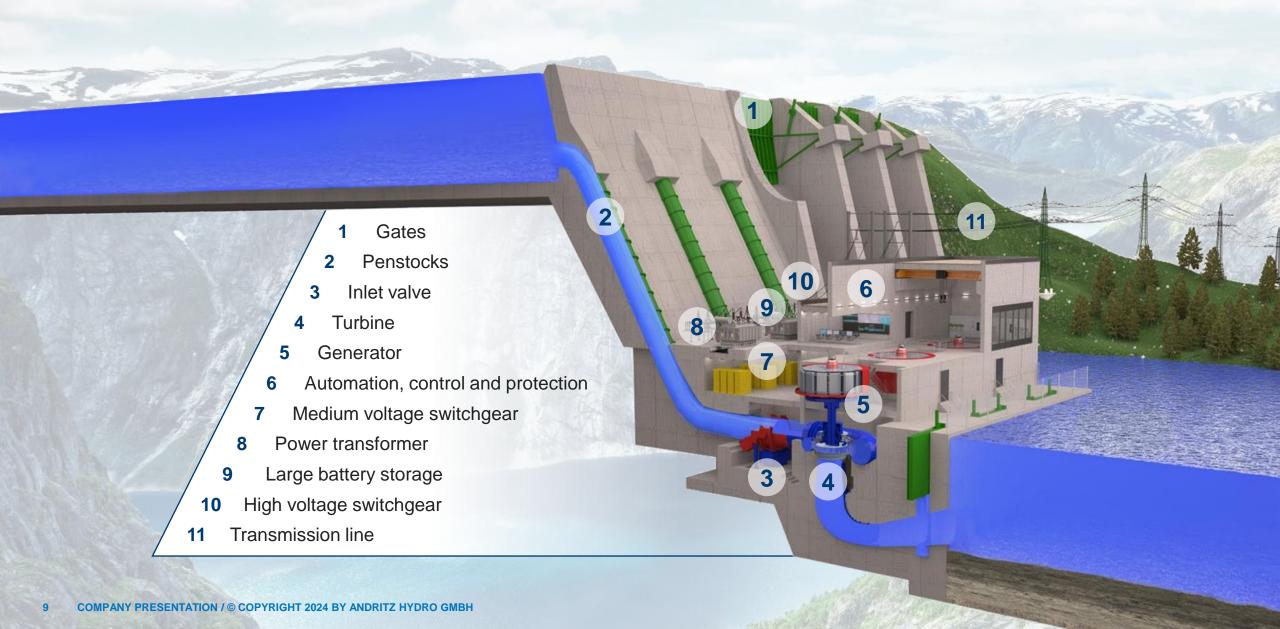
ISO 37001:2016
Anti-bribery Management

ISO 55001:2014 Asset Management



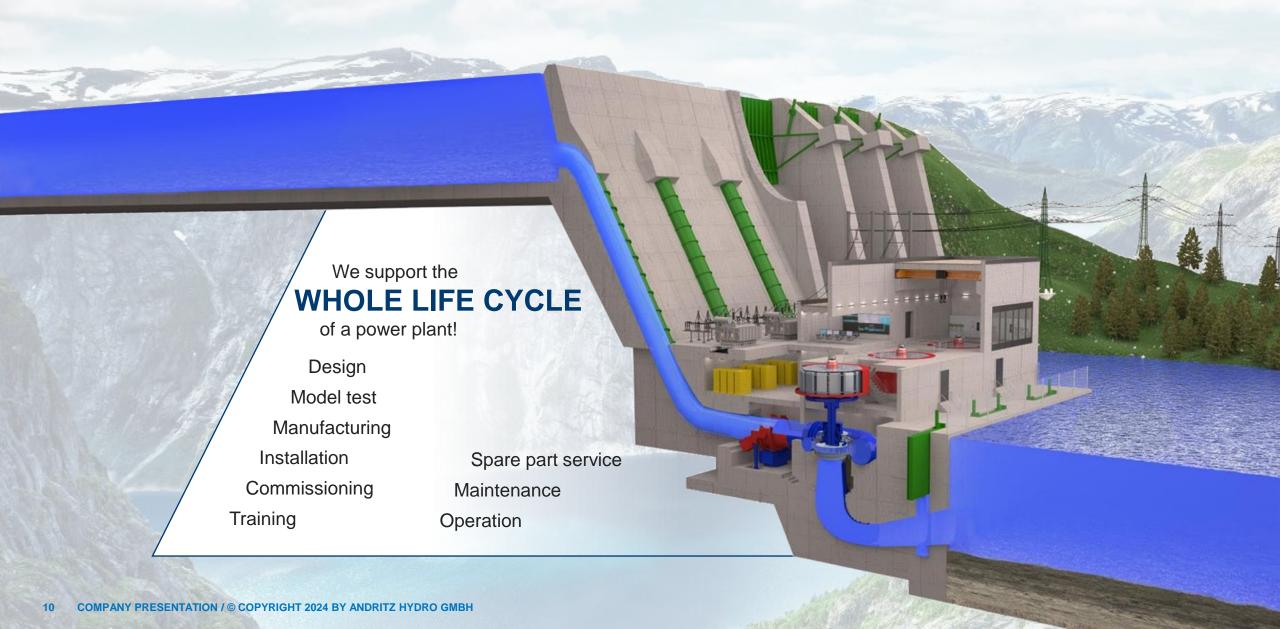
"FROM WATER-TO-WIRE"



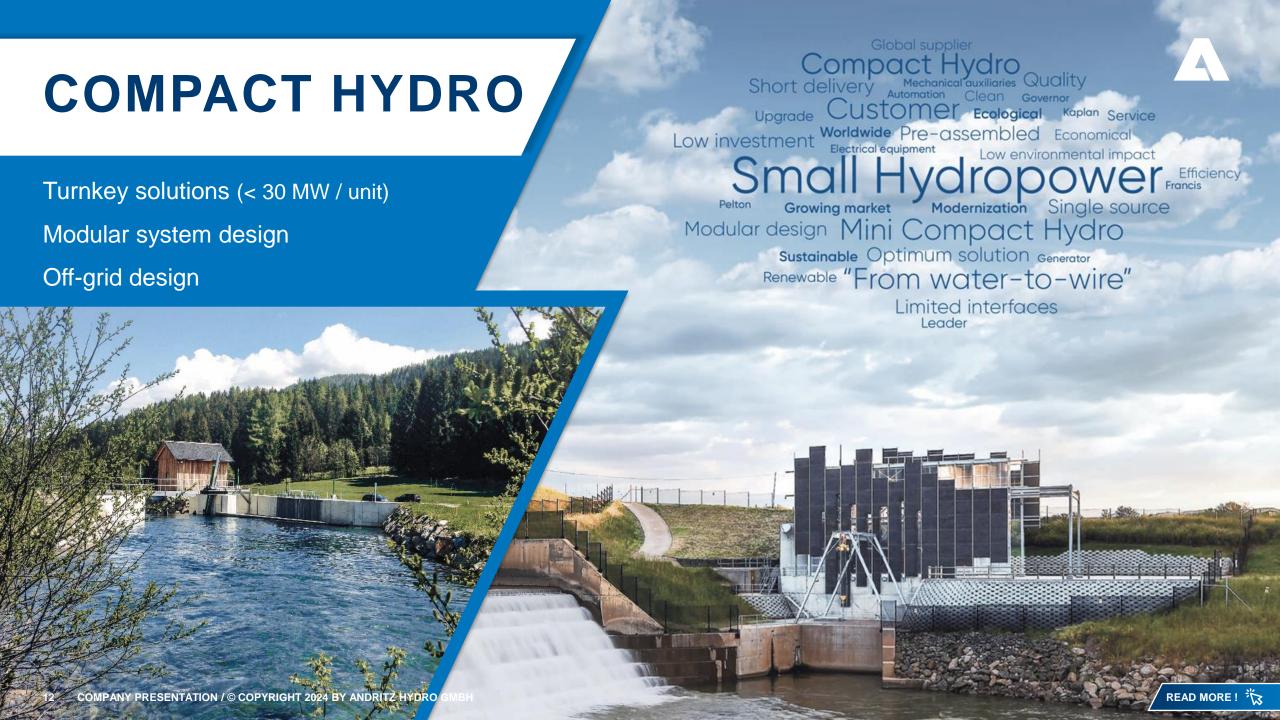


"FROM WATER-TO-WIRE"

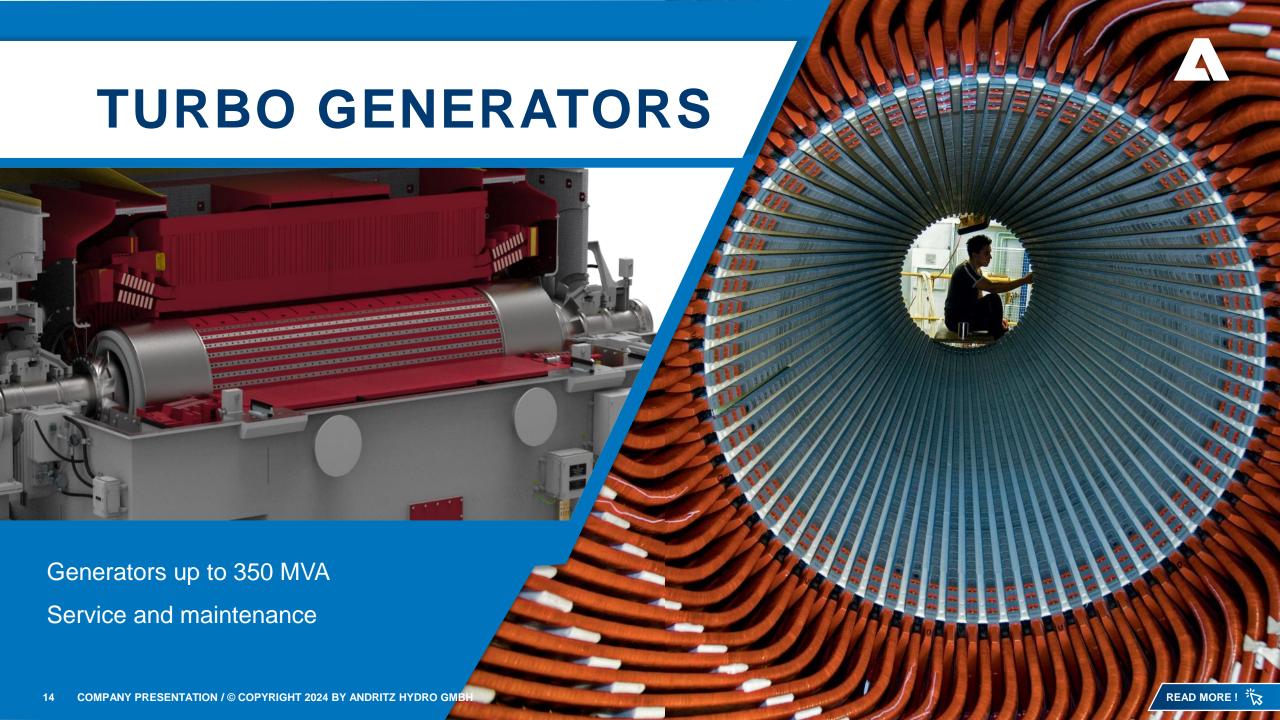










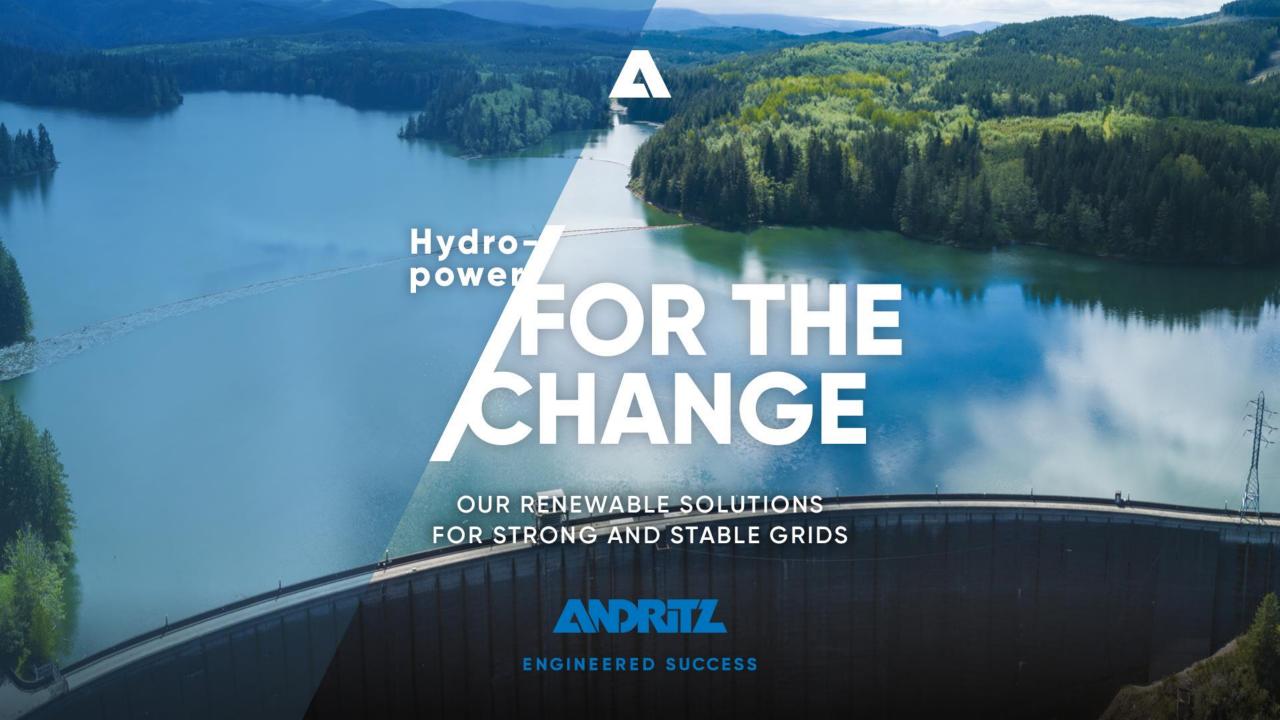




THE GLOBAL MEGA TRENDS







PUMPED STORAGE: FOR THE CHANGE

PUMPED STORAGE PLANTS FACILITATE THE **INTEGRATION** OF LARGER SHARES OF **VARIABLE RENEWABLES**

TECHNOLOGY: pumped storage solution "from water-to-wire"

HIGHLIGHTS: fixed or variable speed

APPLICATIONS: short/mid-term storage, grid stabilization, integration of

variable renewable energy, stabilizing of energy supply

for hydrogen production





World's largest air-cooled salient pole synchronous condenser



HIGHLIGHTS: pumped storage and joint operation

APPLICATIONS: regulated power off-take to the grid



SEAMLESS AND SECURE ACCESS WITH MODERN DIGITAL SOLUTIONS

TECHNOLOGY: automation solutions from unit level

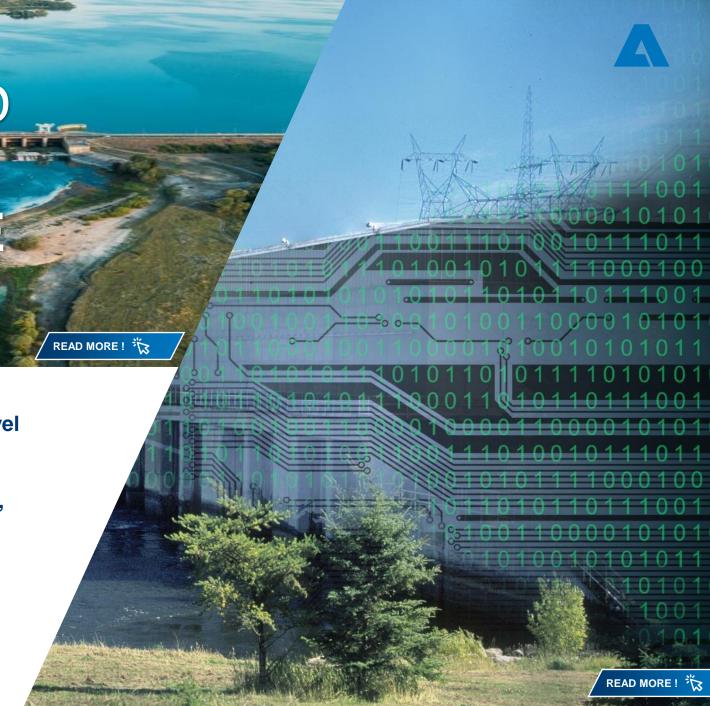
to full fleet control

HIGHLIGHTS: digital operation and maintenance,

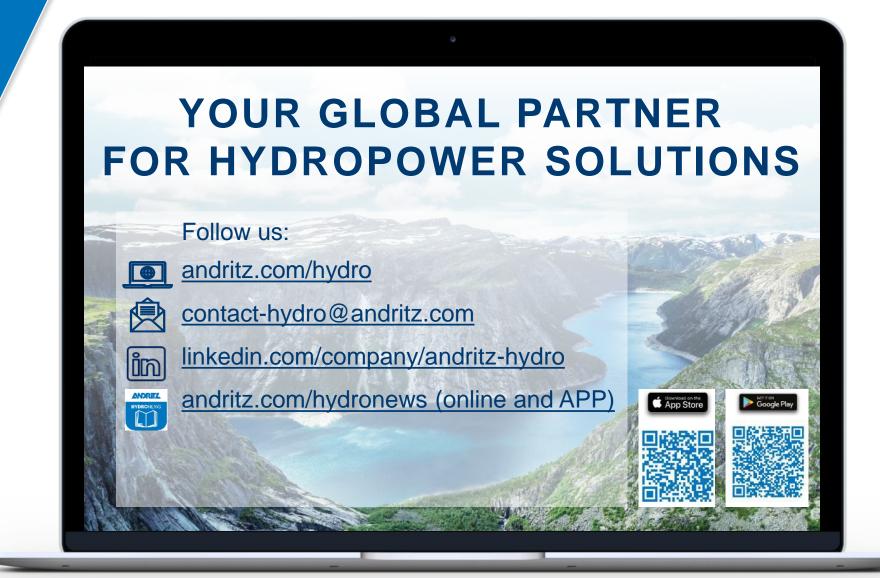
cyber security

APPLICATIONS: integrated automation for

local/remote operation







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