

Hydro Automation Day

Vienna, Austria

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HYDRO AUTOMATION DAY 2015 took place at “Palais Ferstel” in Vienna, Austria in November 2015. More than 300 delegates from 37 countries participated in this long-established and very important customer event.

The occasion was opened with a keynote speech from the ANDRITZ HYDRO management team. Three esteemed customers presented their good experiences in project execution with ANDRITZ HYDRO, emphasizing the good relationship. The highlight of the day was the presentation on the latest developments of HIPASE – the new platform from ANDRITZ HYDRO. HIPASE is the first product in the hydropower market to integrate protection, excitation, synchronization, and turbine gov-

ernor into a single platform. The presentation was supported by a specific HIPASE product show and six live presentation islands.

With customer presentations, the presentation of HIPASE and an afternoon of technical sessions, the event offered a very good opportunity for the exchange of experience between all participants.



The final highlight of this very successful day was a gala-dinner at the Viennese Sofiensäle, completed with a performance from renowned illusionist Lucca, after which all participants could let the day end in an enjoyable and relaxed atmosphere. ■



In October 2015, more than 130 customers and partners participated in the ANDRITZ HYDRO Customer Day Vietnam. The event was officially opened by His Excellency, the Austrian Federal Minister for Transport, Innovation and Technology, Mr. Alois Stöger.

Customer Day

Hanoi, Vietnam

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This year, the event was focused on environmentally-friendly technical solutions, for example oil-free hubs for Kaplan and Bulb turbines, as well as the benefits of HIPASE – the new platform and engineering tool for protection, excitation, synchronizing, and turbine governor. The ANDRITZ Pumps product portfolio was also thoroughly explored.

As a special highlight, the General Director of Song Da Corporation, Vietnam's largest construction company, expressed his thanks to ANDRITZ HYDRO for the cooperation on 10 projects, including Na Loi, Thac Trang, Ry Ninh, Ea Krongrou, Tra Xom, and Nam He.

ANDRITZ HYDRO is looking forward to a new event in 2016. ■





EXPO Energia

Lima, Peru

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The most important energy fair and conference in Peru – the EXPO Energia Peru – was held on February 17th and 18th, 2016.



Located for the first time at the Dolphin Hotel in Lima, delegates from large Peruvian and international companies working in the electricity sector met to exchange experiences and discuss developments in the Peruvian and international energy market.

ANDRITZ HYDRO presented its newly-designed booth and participated in the conference with a presentation titled: “Turnkey solutions for hydropower plants from 20 kW up to the biggest installations worldwide”, focusing on the mini turbine product line, but also the extensive range of ANDRITZ HYDRO’s product portfolio.

Throughout the two-day exhibition delegates from customers, consultants, and engineering companies visited the ANDRITZ HYDRO booth to get in touch with the ANDRITZ HYDRO team in Peru to exchange experience on executed projects, and to obtain the latest news on ANDRITZ HYDRO developments.

Once again, the EXPO Energia Peru was a big success. ■

Events in Laos

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Customer Day Laos

In March 2016 ANDRITZ HYDRO has organized the first Customer Day Laos. More than 140 delegates from governmental institutions, hydropower plant operators and private investors attended this event, which was opened by keynote speeches from the Lao Deputy Minister of Energy and Mines, Mr. Viraphonh Viravong and the Austrian Trade Commissioner in Thailand, Mr. Guenther Sucher.

Office opening

ANDRITZ HYDRO has opened a representative office in the capital Vientiane. The opening ceremony took place on March 2nd, 2016, with the participation of the Lao Deputy Minister of Energy and Mines, Mr. Viraphonh Viravong, the Director of the Lao state utility Electricite de Lao (EDL), representatives of the ANDRITZ HYDRO management, and a number of valued guests. With the opening of the office ANDRITZ HYDRO is looking forward to an improved and direct customer care in this fast growing market.



Asia 2016

This year the ASIA 2016 conference took place in Vientiane, capital of Laos. More than 700 delegates from all over the world attended. ANDRITZ HYDRO was present with a booth, two paper presentations and was co-host of the welcome reception. The Asia 2016 offered a good opportunity to promote the competence of ANDRITZ HYDRO, improve existing customer relations, and detect new future potentials in the Asian markets. ■